

# A Major Retail and Commercial Bank in Scotland

Case study

The client is one of the largest banks in the UK, that is currently on a digital transformation journey.

**Zensar's work with the client on its journey to become a digital first bank**

Foolproof, a Zensar company, and the client have created a Human-Centered Design Center of Excellence. This is a cross channel design consultancy, research and production service that drives better customer experience, better working relationships, processes and ultimately value across the personal banking business.



## Our approach

- Co-located teams working hand-in-hand with the client staff
- Flexible and scalable model with teams adhering to Agile processes

## Our dedicated team

Consists of a delivery manager, a UX strategist, three designers and six researchers

## The story of our engagement so far..

### Our ongoing engagement

- We began with a 6 month trial
- Following a successful trial, we've signed up for a 3-year engagement reviewed quarterly with purchase orders raised annually
- Currently, year 2 of a 3-year engagement
- 4 days on partner site, Angel, London

### What we have achieved

- Customer acquisition, customer self-service across mobile apps and responsive web
- Training and development of the client teams in design thinking and design research



# zensar

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